

ORLEANS COUNTRY CLUB, INC. Orleans, Vermont
Annual Meeting Minutes Tuesday, April 30, 2019 6:30 PM

Directors in Attendance: (9 out of 12)

Jamie Barron, Sandy Floersheim, Joe Torter, Darryl Davis, Carol Boucher, Travis Dudley, Bob Granfors, Gary Miller, Bruce Moffat *Absent:* Steve Lewis, Steve Ferreira, Jon Snyder

Membership Certificate Owners & Guests in Attendance: 23 (22 certificate + OCC GM/Pro)

Karen Bennett, Tammy Dodge Jacobs, Maurice Jacobs, Carol Davis, Pam Smith, Randy Smith, Jim Ryan, James Murphy, Martha Kinsley, Brian Kinsley, Peter Lanoue, Susan Granfors, Judy Tinker, Mark Tinker, Robert Reynolds, Brad Dudley, Ann Barron, Bob Horton, Jane Horton, Steve Lindholm, Douglas Bonneau, Jerry Martel, Josh Olney

Jamie Barron, Board President, called the meeting to order at 6:36PM

ARTICLE I: To elect a Clerk.

- At the 2018 Annual Meeting, Ben Morley was voted in to fill the position of clerk. Unfortunately due to other commitments Ben was unable to fulfill the responsibilities of the position. Carol Boucher, Board Secretary, offered to fill the Clerk position for the remainder of the year.
- Jamie Barron acknowledged Pam Smith's interest in fulfilling the role of OCC Clerk. Pam Smith was nominated by Carol Davis; seconded by Jane Horton, and the motion passed. Pam will take over as Clerk after the 4/30/19 meeting, beginning responsibilities with the May 14, 2019 BOD meeting.

ARTICLE II: President's Report.

- Jamie stated that the course is in unbelievable shape, wintered well and is better than ever. Many present nodded in agreement. Credit was given to Frank, the Grounds Crew and many volunteers.
- Financially, the picture is not as positive. Jamie said for the 12 years he has been on the Board, the club has struggled financially. Various strategies and creative steps have been implemented over the past several years to keep OCC viable. He anticipates that this year we will have the resources to get through, however, next year is questionable.
- While we enjoyed seeing OCC promoted via the TV ads, we cannot financially support that level of marketing this year. He noted that all golf courses are struggling and we have 3 quality courses in the NEK competing for members. He noted that many folks move around the area courses and stressed the importance of maintaining and building our membership.
- Jamie praised the efforts of the Fund Raising Committee in developing initiatives to raise monies for those things our budget cannot support. It's important everyone pitches in to help.
- Jamie stated that the BOD will be facilitating a 'special meeting' in July when our members and certificate holders will be more available. At the meeting the BOD's goal is to review the financial situation; review short and long term needs and goals; share prospective fund raising proposals; receive feedback and suggestions; and build on the commitment we all have to OCC.

ARTICLE III: To establish the number of members on the Board of Directors, which number shall not be less than five and not more than fifteen for 2019.

- Currently there are 12 members on the BOD. Sandy Floersheim moved that we continue with 12 directors; Peter Lanoue seconded the motion and it passed.

ARTICLE IV: Elections of Directors for three-year term. Directors whose terms expire:
Darryl Davis, Sandy Floersheim, Steve Lewis, Jon Snyder

- Steve and Jon have chosen to step down from the board. Darryl and Sandy wish to continue to serve and Doug Bonneau is interested in joining the board. Ann Barron nominated Sandy; Gary Miller seconded. Jerry Martel nominated Darryl; Bruce Moffat seconded. Darryl nominated Doug Bonneau; Jerry seconded. Discussion followed about the need to have 4 nominees.
- 5 proxy ballots were verified and included Mark Faust Sr. as a write-in. Martha Kinsley seconded.
- 31 Member Certificate holders were in attendance and by voice vote the four individuals nominated were elected directors to the board for three-year terms expiring in April of 2022:

Darryl Davis Sandy Floersheim Doug Bonneau Mark Faust Sr.

- Darryl introduced Doug to the folks in attendance and welcomed him to the OCC Board.
 - The board members went into executive session to elect the officers of the corporation. They are:
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|--------------------|--------------|-----------|---------------|
| President | Jamie Barron | Secretary | Carol Boucher |
| Vice President | Bob Granfors | Treasurer | Jamie Barron |
| 2nd Vice President | Darryl Davis | | |

ARTICLE V: To appoint an auditor + authorize the Directors to fix the remuneration as needed.

- At the 2018 Annual Meeting a committee was formed to complete an audit. The committee was not able to complete the task and will be directed to complete it this year. The cost to have it done outside is prohibitive; we have the expertise within our membership, along with the guidance and assistance of our outside accountant, Eva Hayes.
- The committee members, Joe Torter, Steve Ferreira and Jim Grenier will confer to solidify the committee and clarify the specifics duties and expectations required in conducting an audit.
- Brad Dudley suggested we contact the VGA for support and consultation. He recently attended the state VGA meeting representing OCC. He stated that clubs across the state are experiencing the same difficulties. All need financial support, membership is not necessarily the answer, and clubs need PLAY. Brad will provide contact information on an individual to contact at VGA.

ARTICLE VI: To transact any other business that may legally come before said meeting.

- Jamie opened the floor for other business.
- Red Reynolds asked is the club had ever considered putting in some Family Tees. He explained that these forward tees could give kids the chance to compete with their parents, create interest for and involve other family members. Family Tees have been discussed, however not in depth and this topic can be further explored in the future.
- Red also asked about the 'Jump-On-It' promotion, could it bring us more play. Jamie reported that we used it in the past and stopped as we actually ended up giving away the rounds and did not realize any significant benefit.
- The question was asked if the TV ads brought in more play and Jamie stated that we cannot directly tie that marketing strategy to increased green fees or memberships. It did not produce the results we had hoped for and right now we cannot financially support it.
- Carol recognized the efforts of the various volunteers who have been working diligently to help get the course and clubhouse ready for the season. They have devoted a significant amount of energy and expertise in support of the success of OCC and their efforts should not go unrecognized.

ARTICLE VII: To adjourn.

- Motion was made and seconded to adjourn; all in favor.
- Meeting adjourned at 7:45 pm

Carol Boucher, Clerk/Secretary
Orleans Country Club, Inc.